

Press Release

NB RENAISSANCE AND FABIO CANÈ RECOGNIZED WITH TWO CLAUDIO DEMATTÉ AWARDS

- **NB Renaissance won the “Private Equity Deal of the Year” award in recognition of the Biolchim transaction**
- **Fabio Canè, NB Renaissance Founder and Senior Partner, was honoured with the “Private Equity Champion” award**

Milan, 21 December 2023 – NB Renaissance is delighted to announce that it has won two prestigious awards at the “Claudio Dematté Private Equity of the Year” event. For the Biolchim transaction, NB Renaissance was honoured with the “Private Equity of the Year” award in the Large Deal category, which was presented to Stefano Bontempelli, Founder and Senior Partner of NB Renaissance. Fabio Canè, Founder and Senior Partner of NB Renaissance, was awarded the “Private Equity Champion” award.

The prestigious Claudio Dematté Private Equity Awards, now in their 20th anniversary edition, are widely known as the Italian Private Equity Oscars. The awards are bestowed by the Italian Private Equity, Venture Capital, and Private Debt Association (“AIFI”) together with Intesa Sanpaolo as main partner, and the support of EY and participation of Corriere della Sera, Il Sole 24 Ore, SDA Bocconi, and Borsa Italiana.

Stefano Bontempelli, NB Renaissance Founder and Senior Partner stated: “We are very proud to receive this recognition. Biolchim is one of the global leaders in biostimulants, which are essential products for agriculture. We had the opportunity to establish an extraordinary partnership with an exceptional entrepreneur such as Leonardo Valenti and the entire Biolchim team. Throughout our ownership period, we worked on significantly strengthening the company, achieving remarkable international expansion through the development of the commercial network abroad, opening branches in Central and South America, Australia, New Zealand, and Asia. This has led to doubling the company’s size in terms of turnover and EBITDA. I would like to emphasize that this success story is not only reflected in outstanding financial results but also in Biolchim’s significant contribution to making the agricultural sector more sustainable, thereby creating a better environment for all.”

Fabio Canè, NB Renaissance Founder and Senior Partner, was awarded the “Private Equity Champion” award, following a roundtable discussion on “Value Creation: Training a Champion” held during the event. In the debate, Fabio Canè highlighted the fundamental importance of the team, and stated: “We are proud to have built a team over time that we can rely on both in the evaluation phase of investments and in the implementation of our value creation plan. When adding value to companies, especially when working with family businesses – more than 50 of our 60 transactions involved family businesses – the key is not to rush in, to respect the company’s culture, and its operating methods. We must provide value, which has to do with strategic, industrial value creation rather than with financial engineering, by integrating ourselves into an understanding and respect for the company’s culture.”

NB RENAISSANCE

NB Renaissance is a premier private equity investment firm with a strategic focus on partnering with companies primarily based in Italy, with international exposure and in resilient and fast-growing sectors. NB Renaissance manages over €2.8 billion in assets and is invested in 12 companies, collectively boasting a turnover of €3.8 billion and a workforce of over 24,000 professionals. Our investment strategy focuses on four key pillars: technology, environmental sustainability, healthcare, and specialized industrial sectors known for high-value intermediary goods. At the core of our investment philosophy lies a commitment to fostering growth: NB Renaissance is devoted to collaborating with visionary entrepreneurs and adept management teams, offering more than capital by nurturing a true partnership to fuel growth.

